Standard Presentation 2023

July 21, 2023

Presented by: Dana Klein, VP

Intelleges



Dana Klein

Vice President - National Labs and Research Universities

- Chief Product Evangelist
- 20+ years experience
- Sector Expertise: manufacturing, aerospace, automotive
- Industry thought leader
- Focused on customer success





Michael Critelli

Chief Strategic Advisor

- Pitney Bowes: Former CEO and Chairman of Board
- Rand Corporation: Board Member
- Eaton Corporation: Board Member
- Harvard Law School graduate
- High standards of ethics and governance
- Understands how integrating AI can help companies manage risk and transform their supply chains





Our Leadership Team



Carl Greppin

Case Western University

Doctor of Philosophy (Ph.D.)

Strategic Studies



John Betancourt
Founder & CEO

40+ Years
Enterprise Software Development



Kevin Walker, CPA
V.P. Global Compliance
20+ Years
(former) DCMA CPSR Audit Lead
Honeywell Aerospace



Key Customers & Certifications

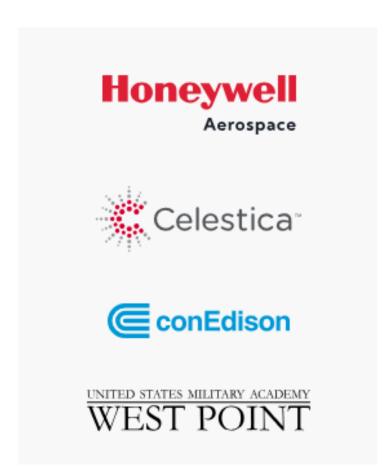
2022 Supplier of the Year

Awarded Supplier of the Year by Battelle in 2022, recognizing our outstanding performance and strategic value in enabling their supply chain compliance.



















Company Purpose

Intelleges provides an integrated platform that revolutionizes supply chain compliance.



Problem

- Supply chain compliance is complex with 100+ regulations globally
- 80% of companies struggle to track compliance manually
- Risk of penalties, shipment delays, and reputational damage
- Paper-based, non-centralized solutions with inefficient manual process
- Companies have fragmented data and document collection processes



Solution

The Intelleges platform

- Automates compliance tracking and reporting
- Identifies and mitigates supply chain risks with AI
- Provides collaboration tools and analytics insights
- Drives efficiency, continuity, and competitive advantage
- One consolidated, single system for all compliance needs



OUR PLATFORM IS SIMPLE AND EASY TO USE



1. Collect data



2. Clean data



3. Identify patterns



4. Make predictions



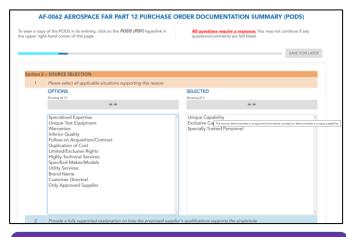
Advanced Options (Additional Costs)



Intelleges Converts Paper Forms to Electronic Questionnaires



Paper-based (Document)



Convert to Electronic Questionnaire

Generate Audit-Proof PDF

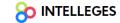


Collect Data for Analysis



Product

- 100+ pre-configured regulations and risk models
- Automated workflows for 60%+ increased response rate
- Advanced analytics and customizable dashboards
- APIs for seamless integration with existing systems
- Al Integration for real-time supply chain risk visibility



OUR PLATFORM IS COMPREHENSIVE





Key Questions

Critical Parts - Supply Chain 911

- 1. What challenges does [Company Name] currently face when it comes to sourcing critical parts, key suppliers or experiencing on-time delivery problems? How do you typically handle these situations?
- 2. Can you identify your biggest headache or pain point when it comes to obtaining critical parts or key suppliers? Are there specific areas where you feel there is room for improvement?

Supply Chain and Procurement Data & Document Collection

- 1. What goals does [Company Name] have in terms of the items listed on our wheel? Are there specific areas where you are looking to improve efficiency, reduce costs, or enhance overall performance?
- 2. Can you identify your biggest headache or pain point when it comes to data and document collection from suppliers or procurement personnel for compliance with [Protocol Selected]? Are there specific areas where you feel there is room for improvement?
- 3. How does [Company Name] currently handle diversity outreach within its supply chain? Are there any specific initiatives or strategies in place to automate the process and make it easier to ensure supplier diversity and inclusivity? Are there areas that can be improved?
- 4. How does [Company Name] currently collect data and documents from suppliers for compliance, sustainability, and on-time delivery issues? Are you using any specific tools or processes for this purpose?

